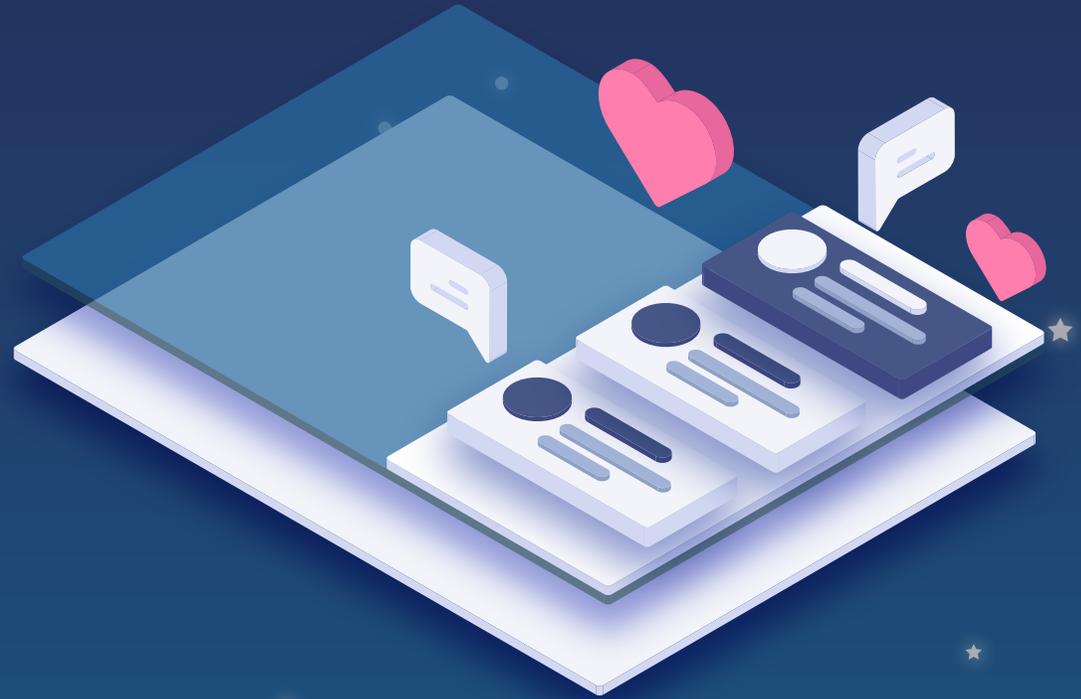


# Hey

The friendly internet.



info@hey.network  
<https://hey.network>

October 2018  
Confidential

HOLÀ!

你好!



Hello!

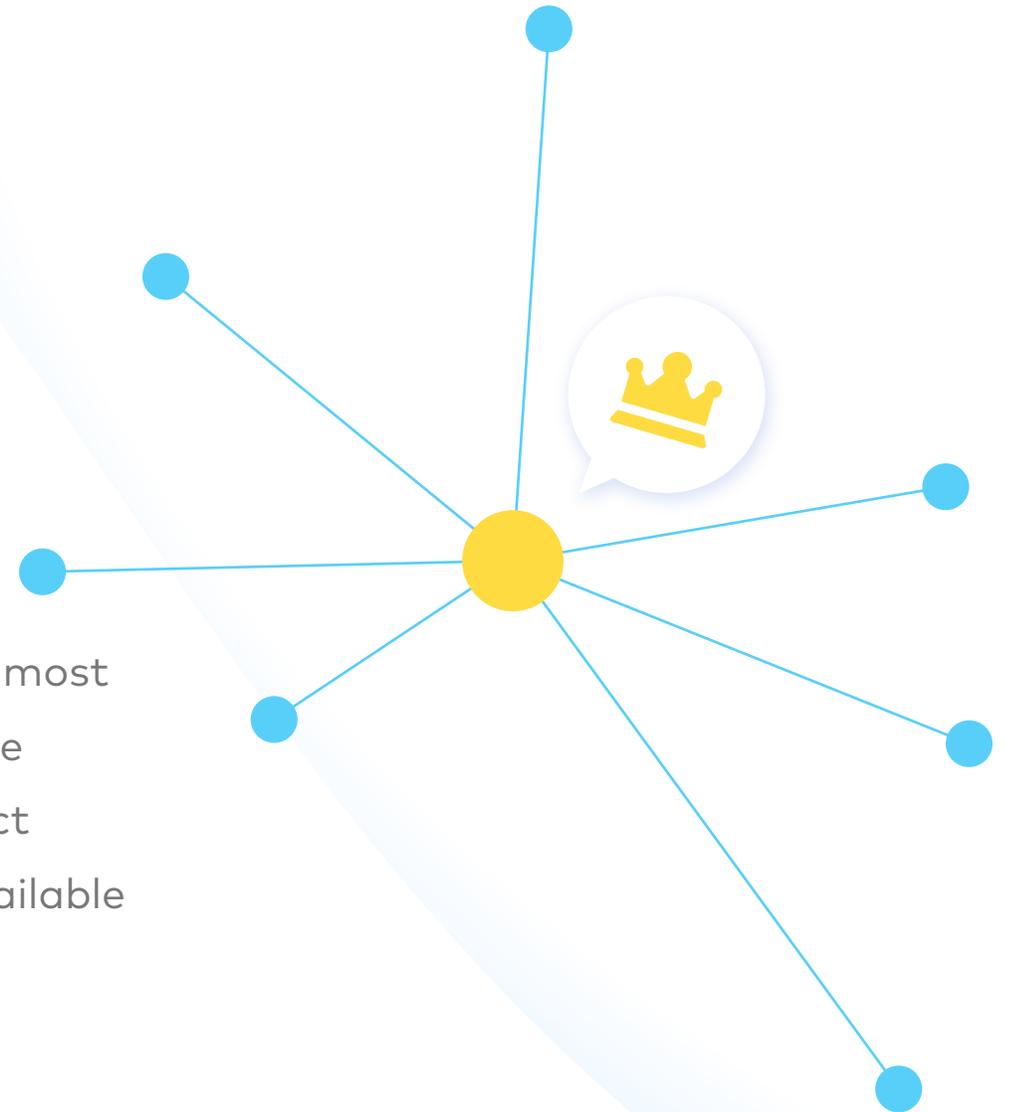
Salut!

## Discuss, ask, share **everywhere**

*Hey* is an app that upgrades communication over the internet by helping users to share and find tips, warnings or general knowledge on any website they visit in a **faster, friendlier** and more **contextual** way than forums, blogs or social networks currently allow.

## The Internet promised **freedom of speech and unrestricted access to information.**

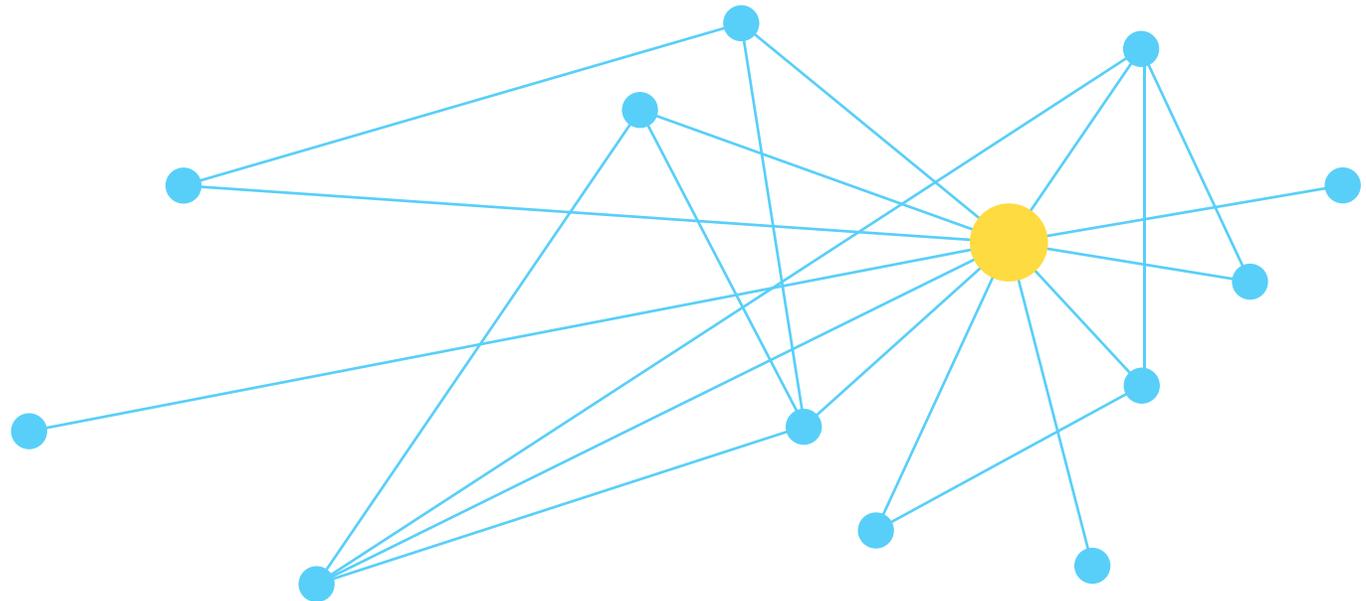
But the flow of information remains directionally **singular** on most websites (from individual site-owner to umpteen users). There lacks a dialogue, as users have insufficient freedom to connect with each other. Forums and comment sections are rarely available and, if present, tend to be strictly **supervised**.





## *Hey* wants to give more **power to people**

and will extend your freedom of speech to every platform on the Internet.

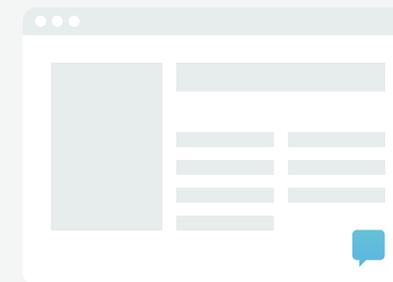


## To achieve this **vision**,

the Hey team has developed an **application** integrated into your **browser** windows, appearing at the top of **every web page**.

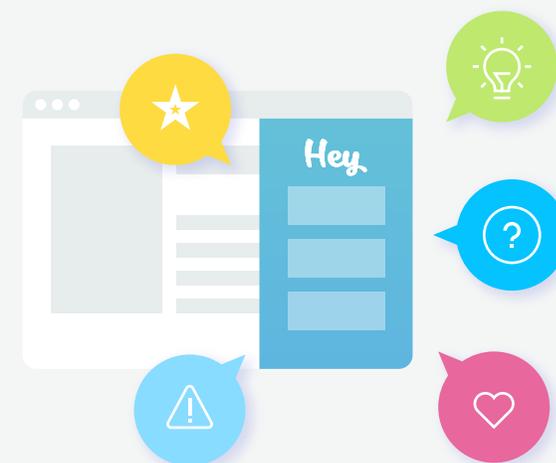
You log into the app and suddenly get access to a **parallel community**: users browsing the very same web page that you are browsing. Instantaneously, you see **previously asked questions**, receive **tips**, get **better deals**, **avoid scams**, or access any **information** you may need in each website's particular context.

1



The bubble appears on every web page you visit

2



In a single click, you access the network

# You finally get crowd-value in context

The image shows a browser window displaying the npm package page for 'facebook'. The page includes the npm logo, a search bar, and a navigation bar with 'facebook' selected. Below the navigation bar, there are tabs for 'Readme', '1 Dependencies', and '0 Dependents'. The 'Readme' tab is active, showing 'No readme found!' and 'Keywords: none'. On the right side of the page, there is a sidebar with 'install' instructions, 'last 7 days' (15), 'version 0.0.3', and 'last publish 7 years ago'. Overlaid on the right side of the browser window is a chat interface with a header 'Hey' and search, notification, and close icons. The chat contains two messages: one from 'nabster' (3 days ago) asking about storing user data in cookies, and one from 'stormz' (24 minutes ago) providing a simple example and a code snippet.

npm Enterprise Features

Search packages

Share your code. npm Orgs help your team discover, share, and reuse code. Create a free org

## facebook

Readme 1 Dependencies 0 Dependents

No readme found!

Keywords

none

install

> npm i

last 7 days

15

version

0.0.3

last publish

7 years ago

Hey

nabster 3 days ago

How do I store user data into cookies? Would be nice to add some documentation..

3.7K 1.2K

stormz 24 minutes ago

If you guys need a simple example on how to implement it : check this out..

`</> code snippet attached.`

26 5

## In regard to our **positioning**:

The project stands at the junction of a **forum**, a **commenting system**, and a **social network**.

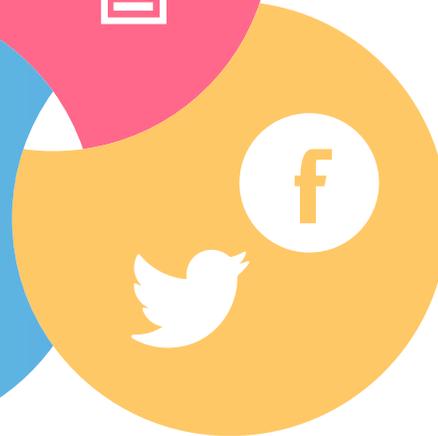
### **Commenting System**

*Contextual as on Disqus*



### **Forum**

*Community filtered as on Quora*

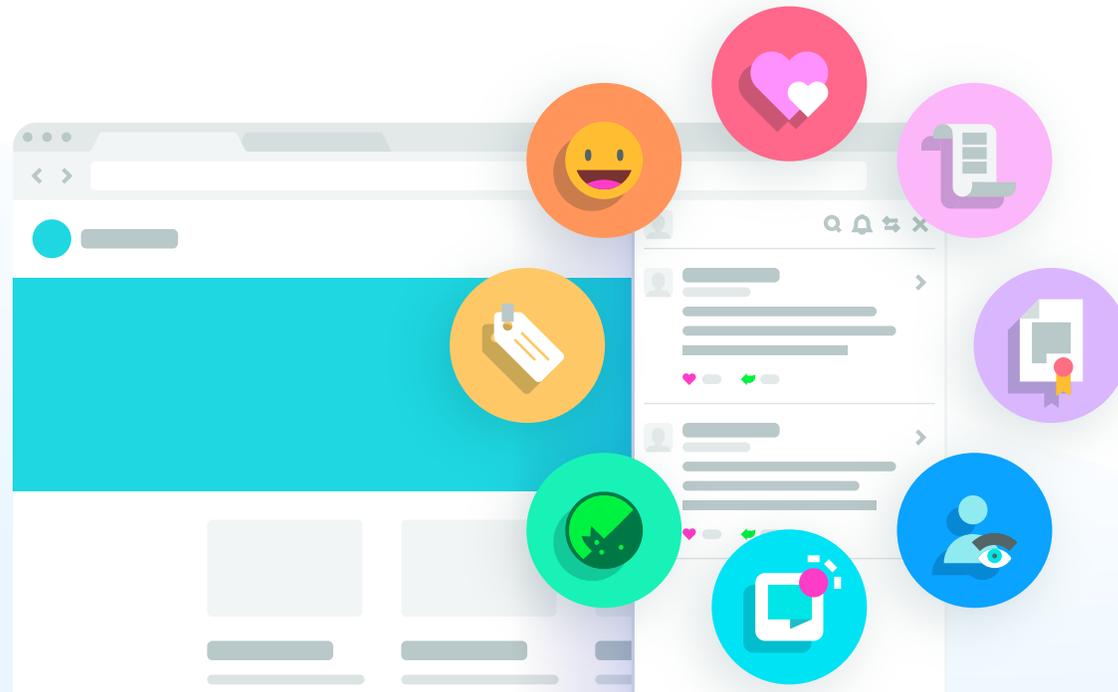


### **Social Network**

*Interactive as on Facebook*

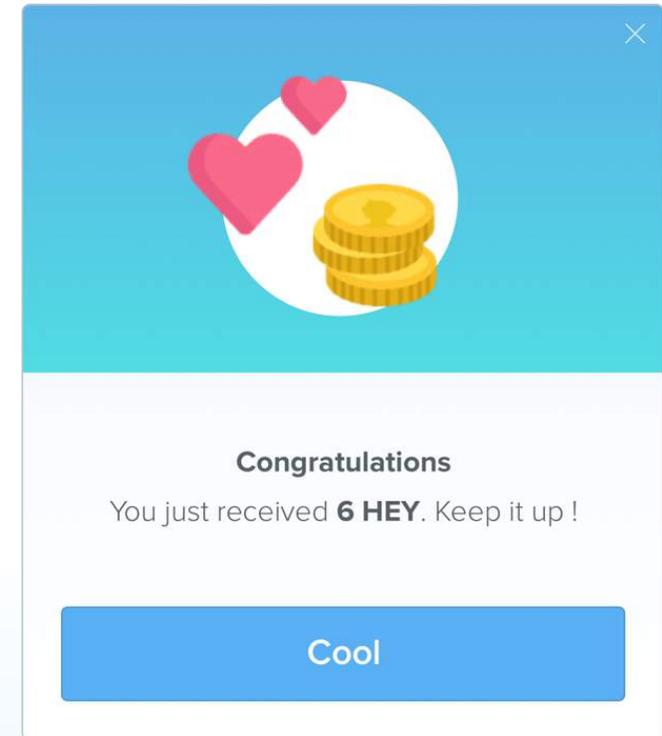
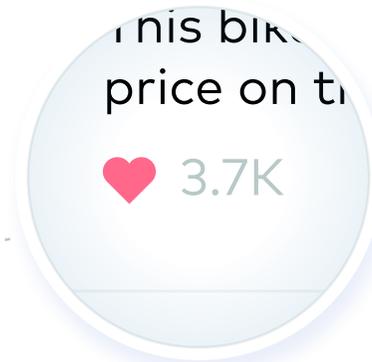
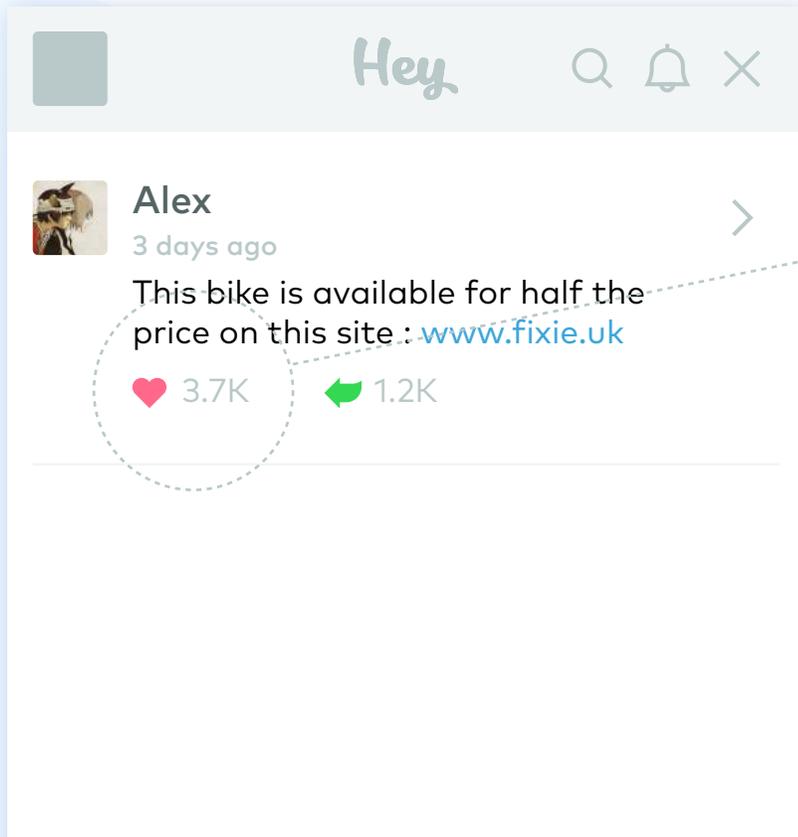
# We want to stimulate **mutual user support**.

For this purpose, we have already developed a whole set of features to try and test on them. Likes, shares, troll courts, and spam filters are just a few of many examples that might help us capture **users attention** and make our product truly « sticky ».



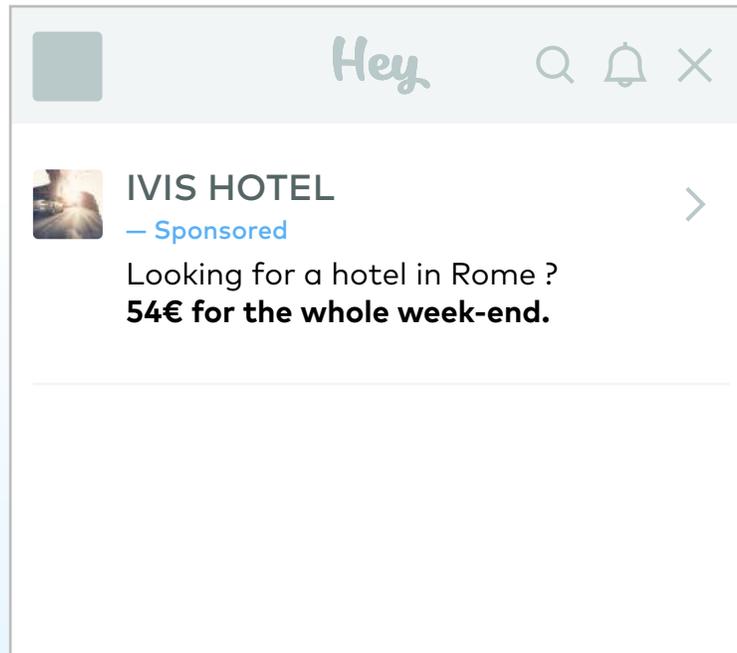
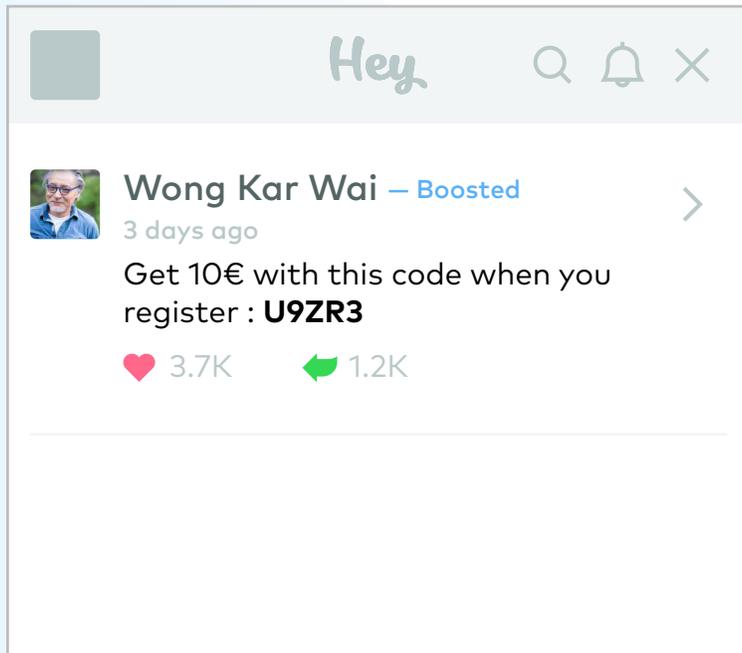
# To boost usage and excitement, we are building a **token system**.

With which, *Hey* rewards users based on the **content** they share, the **invitations** they send, the **likes** they get, etc.



# Our **revenue model** is based on advertising.

Like most **social networks**, we will start monetizing our system once we reach a **critical user base**. Advertisers will get the unique possibility of **hyper-contextualizing** their ads with the use of our efficient and **non-intrusive** targeting model.



\*According to Statistica website, November 25, 2017.

# Our **team** is ready.

We have the **people** and the **skills** to make this project prosper.



**Marc Jacobs**

Co-Founder & CEO

5+ y. xp. in business mgmt



**Nabil Kamel**

Co-Founder & CTO

140+ apps developed



**Thomas Vanderstraeten**

Blockchain Trailblazer

cryptizens.io



**Olivier Tabery**

COO

Private Equity



**Robin Poncin**

Sysadmin

20+ y. xp. developer



**Thomas Collart**

Fullstack Developer

42



**Emily Bogen**

Communication

Digital Marketer



**David Carliez**

Computer Security Expert

White Hat Hacker



**Alexander Stevens**

Legal Counsel

Harvard LLM



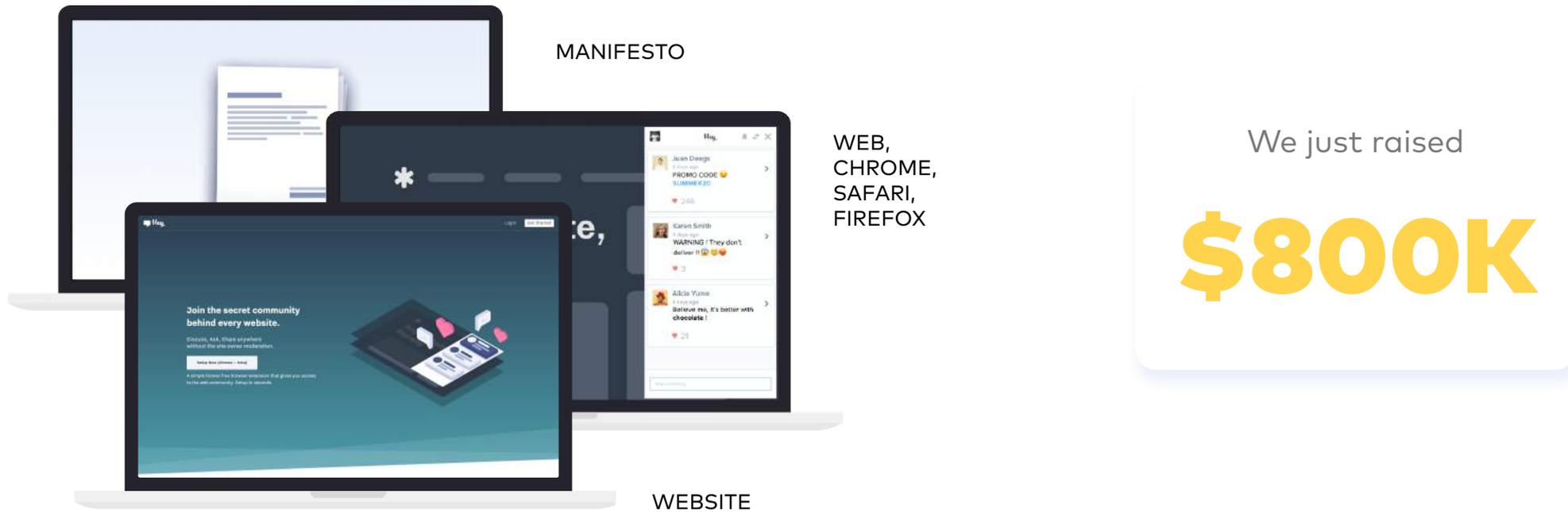
**Luara Skrzek**

Social Media Manager

450K+ Followers

# So far:

The initial version of our **Manifesto** is published, our **website** is live, and the **beta version of our app** is tested and ready for the **Chrome Store**, **Safari Extension Gallery** and **Firefox Add-on Library**.

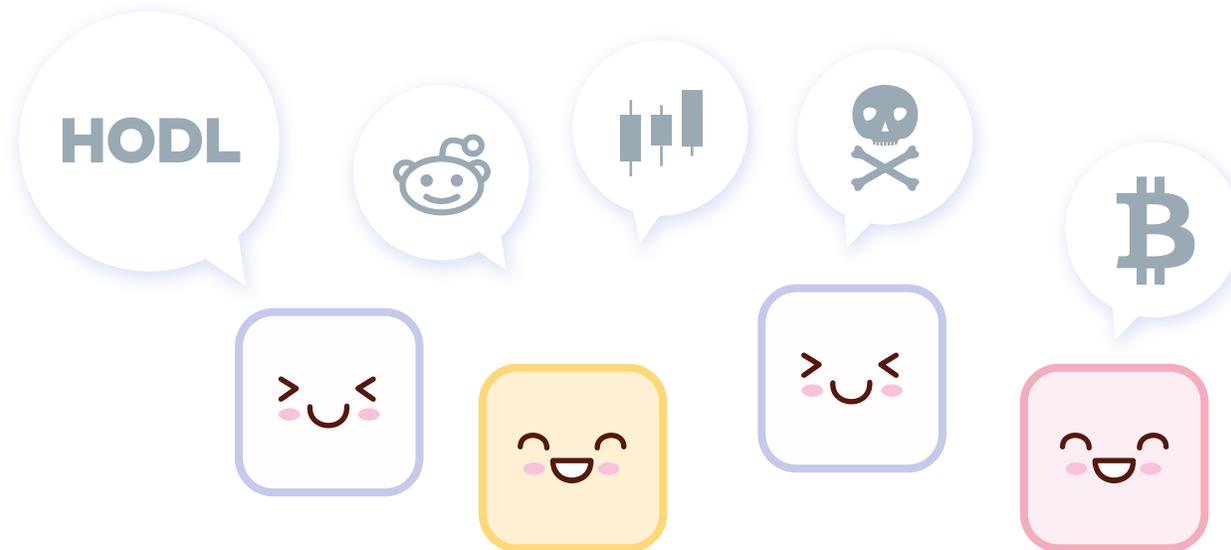


Chrome, Safari and Firefox represent 92.8% of internet browser market share worldwide. Statcounter. 2017. Retrieved 2017-08-02.

A large yellow circular logo with the word "Hey" written in a white, cursive font inside a white ring.

## The next step is to launch an **ICO**:

We will extend our reach one segment at a time, starting with **cryptomaniacs** — our first ambassadors. Once the network starts growing, they will benefit from its **expansion** through our **rewards** and **referral program**, the token's utility value will rise, and so will our native ads system.



# Thank you.

Marc Jacobs, Co-Founder, CEO  
marc@hey.network  
+32 476 42 46 62

Nabil Kamel, Co-Founder, CTO  
nab@hey.network  
+32 488 58 14 04

Website : <https://hey.network>



Hey



**Marc Jacobs**

3 days ago

We are currently looking for inspiring advisors. Interested?

Contact me on :

[+32 476 42 46 62](tel:+32476424662)

❤️ 78

👉 48



**Nabil Kamel**

4 days ago

We now have our beta version released. Contact us to try it out before the official launch:

[info@hey.network](mailto:info@hey.network)

❤️ 62

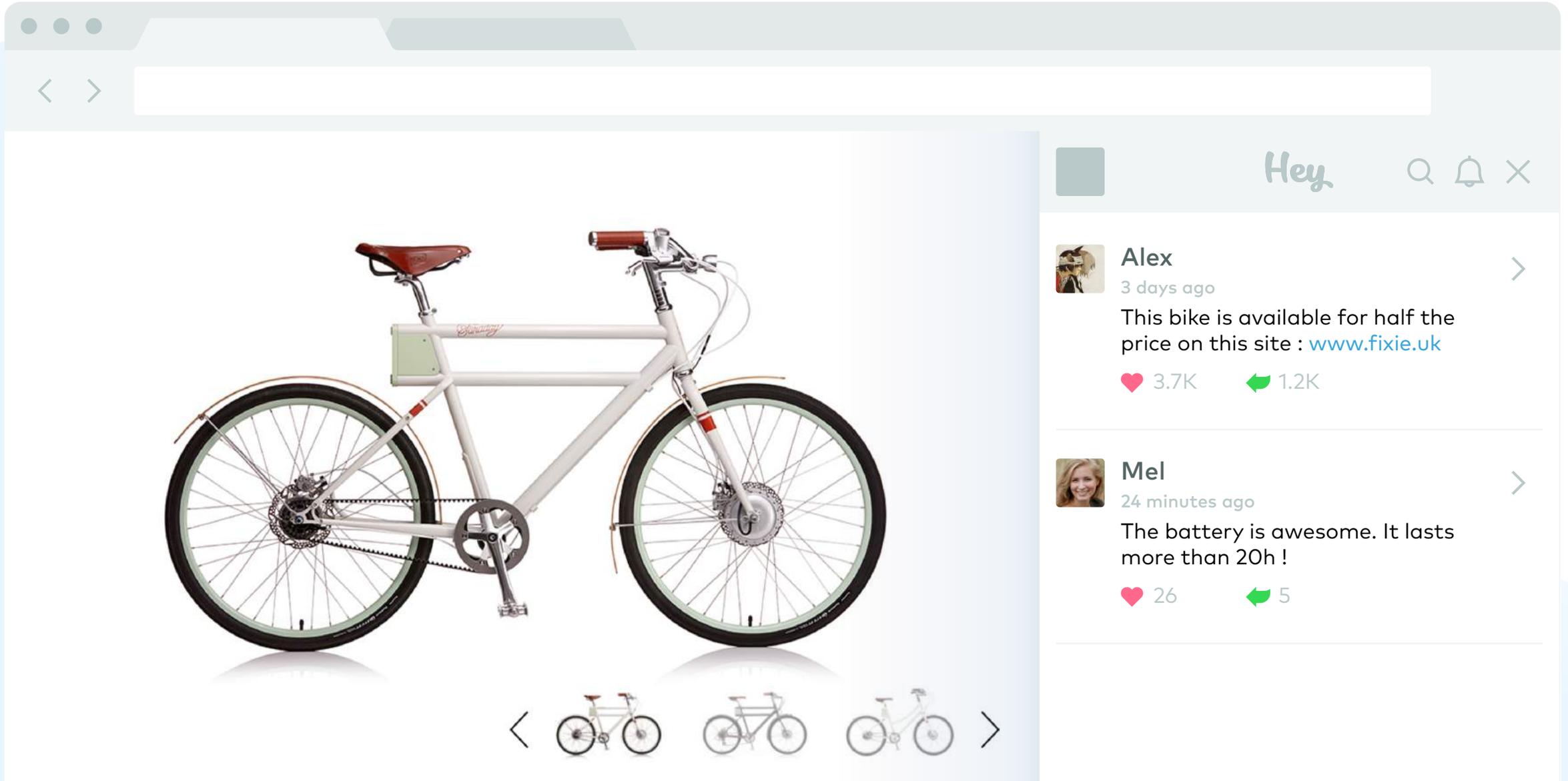
👉 213

Add a public comment



# Appendix

Let's picture you want to buy a bike...



The image shows a screenshot of a social media interface. On the left, a large image of a white bicycle with a brown seat and handlebars is displayed. Below the main image are three smaller thumbnail images of the same bicycle, with the first one being the largest and most prominent. The right side of the screenshot shows a social media post from a user named 'Hey'. The post features two comments: one from 'Alex' posted 3 days ago, and another from 'Mel' posted 24 minutes ago. The 'Alex' comment includes a link to 'www.fixie.uk'. The interface includes a search bar at the top, navigation icons, and a profile picture placeholder for the user 'Hey'.

Hey

Alex  
3 days ago  
This bike is available for half the price on this site : [www.fixie.uk](http://www.fixie.uk)  
3.7K 1.2K

Mel  
24 minutes ago  
The battery is awesome. It lasts more than 20h !  
26 5

# Easy access to valuable information, everywhere.

The image shows a split-screen view. On the left is a document page with legal text, and on the right is a Facebook post interface.

**Document Page (Left):**

- Text: "This agreement was written in English (US). To the extent any translated version of this agreement conflicts with the English version, the English version shall govern. That Section 16 contains certain changes to the general terms for users outside the United States."
- Text: "Date of Last Revision: January 31, 2018"
- Statement of Rights and Responsibilities**
- Text: "This Statement of Rights and Responsibilities ("Statement," "Terms," or "SRR") derives from the Facebook Principles, and is our terms of service with users and others who interact with Facebook, as well as Facebook brands, products and services, which we call the "Facebook Services"..."
- Text: "Because Facebook provides a wide range of Services, we may ask you to review and accept supplemental terms that apply to your interaction with our service. To the extent those supplemental terms conflict with this SRR, the supplemental terms associated with the app, product, or service govern to the extent of the conflict."
- 1. Privacy**
- Text: "Your privacy is very important to us. We designed our Data Policy to make important disclosures about how you can use Facebook to share content and can use your content and information. We encourage you to read the Data Policy, and to use it to help you make informed decisions."
- 2. Sharing Your Content and Information**
- Text: "You own all of the content and information you post on Facebook, and you can control how it is shared through your privacy and application settings..."
- List of 5 numbered points regarding content ownership and sharing.

**Facebook Post Interface (Right):**

- Header: "Hey" with search, notification, and close icons.
- Post 1: User "Alex" (3 days ago) shares a "Facebook just updated his Privacy Policy. Here is a simple bullet list to understand what changed : Read more". Engagement: 3.7K likes, 1.2K comments.
- Post 2: User "Alex" (3 months ago) shares "Privacy Policy update, here's what changed : Read more". Engagement: 10.7K likes, 3.8K comments.

Jibber-Jabber..

The image shows a browser window displaying an E! News article and a social media comment thread. The article is titled "Ryan Reynolds Responds to Blake Lively Marriage Rumors" and is by Corinne Heller, dated Saturday, March 31, 2018, at 1:40 PM. The article text states that Ryan Reynolds is laughing off recent rumors about his and Blake Lively's marriage. It mentions that the 41-year-old *Deadpool* star and the 30-year-old actress have been married since 2012 and share two daughters, James, 3, and Ines, 1. The article also notes that an unconfirmed report said the actors have been struggling to spend quality time together because both are busy working. The social media thread shows two comments: one from James Grey, posted 2 minutes ago, saying "Genius wit as usual" with 4 likes and 1 reply; and another from Azeem Siddqui, posted less than a minute ago, saying "Omg ! Right ?" with 1 like and 0 replies. The E! News logo is visible in the top left of the article, and the word "Hey" is visible in the top right of the social media interface.

**E! NEWS**

NEWS LIFE/STYLE ENTERTAINMENT RED CARPET EVENTS VIDEOS PHOTOS E! SHOWS

# Ryan Reynolds Responds to Blake Lively Marriage Rumors

by CORINNE HELLER | Sat., Mar. 31, 2018 1:40 PM

Facebook Twitter Google+ Email

**Ryan Reynolds** is laughing off recent rumors about his and **Blake Lively's** marriage.

The 41-year-old *Deadpool* star and the 30-year-old actress have been married since 2012 and share two daughters, **James**, 3, and **Ines**, 1. This week, an unconfirmed report said the actors have been struggling to spend quality time together because both are busy working.

**James Grey**  
2 minutes ago  
Genius wit as usual  
❤️ 4 🗨️ 1

**Azeem Siddqui**  
less than a minute ago  
Omg ! Right ?  
❤️ 1 🗨️ 0

# Why the **Blockchain** ?

The Hey team is convinced that running parts of the Hey app on the Blockchain is the only way to fully accomplish the product vision, resulting in value creation for the community, the project team and early backers

Our core value proposition and vision is made possible by features that only Blockchain provides. Making the internet better together demands restoring the original vision of the web as a decentralized and transparent network:

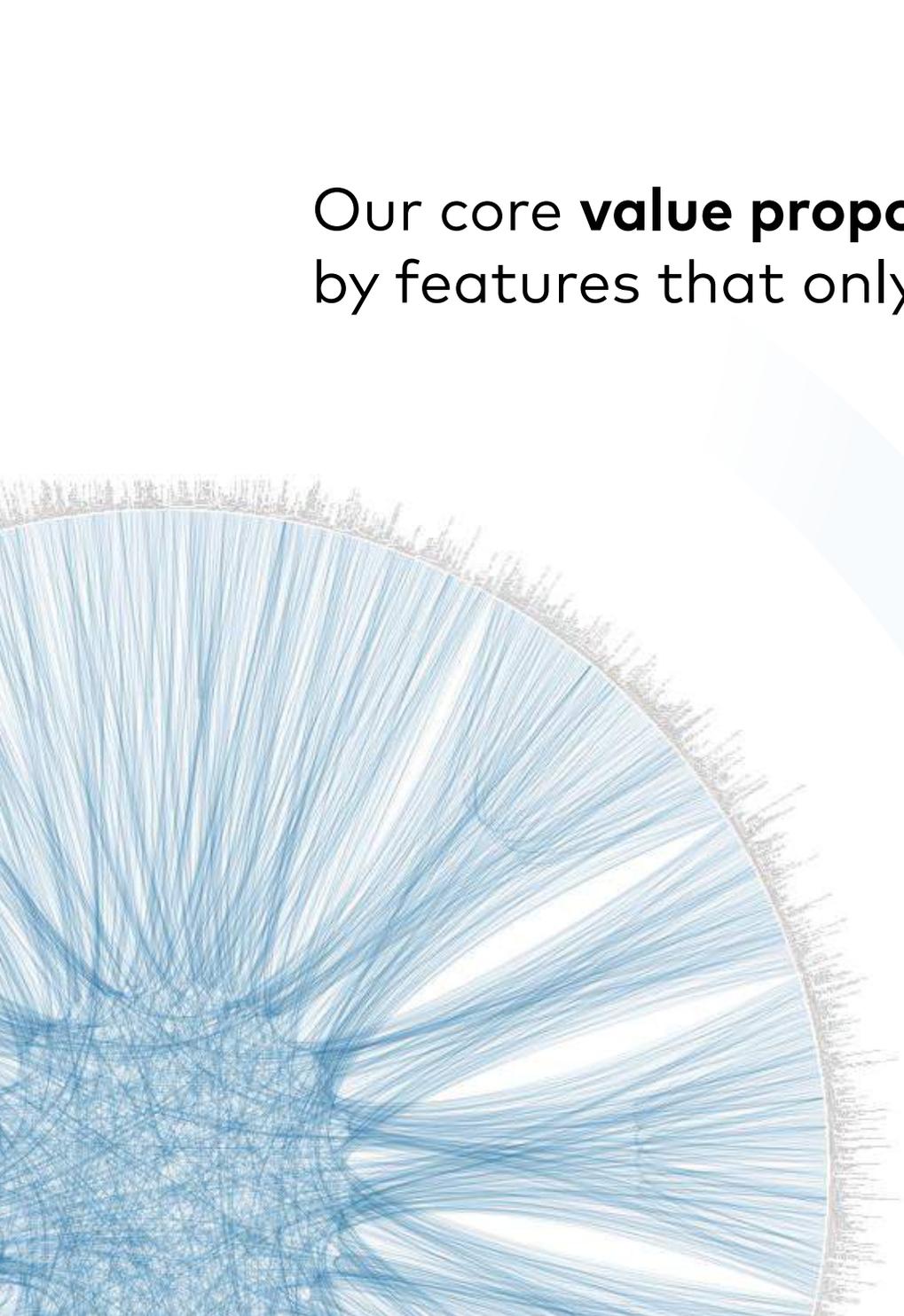
- Hey's core feature of token-based, community-driven rewarding flows (e.g., likes, upvotes, referrals...) allows for qualitative user-generated content, increasing the value of the product for all across the network
- The promise of the Hey's team to share value generated by the network with the community (e.g. tokens inflow from ads) must be enforced in a transparent and auditable way, which is exactly what smart contracts stand for

Our speed-to-market is boosted by capabilities where Blockchain performs better than other techs & tools:

- From a security perspective, the high throughput of HEY tokens along the network poses unique challenges to avoid value being lost or stolen - using Blockchain standards will allow to address them fast
- From an architectural perspective, the 'back-end-as-a-service' aspect of Blockchain for smart contracts and ledgers allows the team to save time and focus efforts on the unique selling points of the Hey product
- From a legal and financial perspective, using tokens as units of value on the network greatly reduces the friction of launching and operating the Hey company

Our go-to-market strategy leverages the unique social dynamics that are only present in the Blockchain space:

- An ICO gathers an unprecedented number of people around a project. This community will naturally be incentivized to become first users, thus helping Hey's social network to reach its necessary critical users base
- Addressing the crypto community is an ideal niche to find adopters and have focused early marketing efforts



# Our core **value proposition** and **vision** is made possible by features that only **Blockchain** provides

Hey's major flows of value are heavily decentralized as they consist of **myriads of micro-transactions across Hey's pool and users** of the network, triggered whenever a user's upvote rewards another user for its good content - this requires **decentralization to a degree that only blockchain can provide.**

Value flows also originate from **brokerage with advertisers, and are similarly decentralized at their end** (ultimately partly awarded to users via pool).

Besides decentralization, these value flows must be made **transparent** so that they can be audited by the community - **a feature that only smart contracts provide.**

# Our speed-to-market is **boosted** by capabilities where **Blockchain performs better** than other techs & tools

## MARKETING & COMMUNITY MANAGEMENT

Mainstream acquisition

Growth hacking

Animation

Partnership

Customer care & ambassadors

## PRODUCT MANAGEMENT

### CONTENT

Curation

Ads placement

### VALUE FLOWS

Advertisers

Across users

### FEATURES

Upvotes

Courts

## TRANSVERSAL TECH LAYER

Product dev

Transactions

Security

Persistence

## SUPPORT FUNCTIONS & INTERNALS

HR

Finance

Audit & compliance

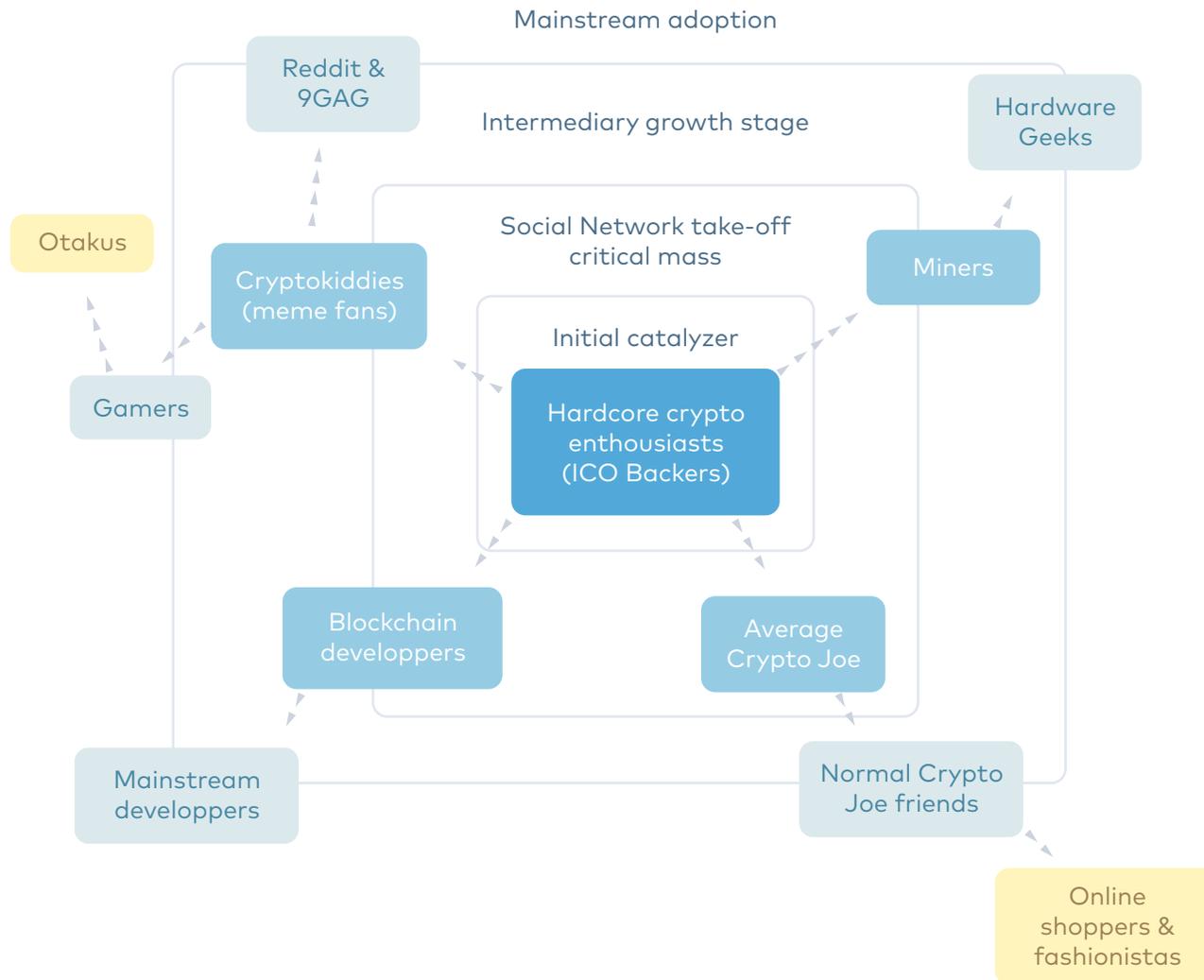
Productivity

Communication

## HEY'S CAPABILITIES MAP (NOT EXHAUSTIVE)

Areas where Blockchain performs significantly better than other tools

# Our go-to-market strategy **leverages** the unique social **dynamics** that are only present in the **Blockchain space**



Our users base growth trajectory will follow a very focused per-niche approach, securing one social stronghold after the other before expanding in adjacent communities

The ICO backers are a unique opportunity to become the initial catalyzers of our growth - something that would have been much more difficult without an ICO's peculiar involvement of a large number of people

We'll then expand in the realm of crypto & blockchain communities, as these people share common cultural references, before expanding to broader communities to fully leverage the mass-market appeal of Hey's product